

# JOÃO ALBINO-PIMENTEL

University of South Carolina  
Darla Moore School of Business  
Department of International Business  
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## ACADEMIC EXPERIENCE

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Darla Moore School of Business, University of South Carolina, Columbia, SC, USA

**Assistant Professor of International Business** (2022-current)

**Assistant Professor of International Business** (2016-2020)

Copenhagen Business School, Department of Strategy and Innovation, Copenhagen, Denmark

**Assistant Professor of Strategy and International Business** (2020-2022)

Carlson School of Management, University of Minnesota, Minnesota, USA

**Research Scholar** (2014-2015)

## EDUCATION

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HEC Paris, Jouy en Josas, France

**Ph.D. in Strategic Management** (2016)

*Dissertation:* "Three Essays on the Influence of Political Connections on Firms' International Expansion Strategy"

*Committee:* Pierre Dussauge (HEC Paris), J. Myles Shaver (University of Minnesota), Jean-Philippe Bonardi (University of Lausanne), and Rodolphe Durand (HEC Paris)

*Finalist:* Buckley & Casson Best Dissertation Award, 2017 (Academy of International Business)

*Finalist:* D'Amore-McKim Best Dissertation Award, 2017 (Academy of Management, IM Division)

*Finalist:* Emerald Best International Dissertation Award, 2017 (Academy of Management, ITC Division)

*Winner:* Strategy Research Foundation Dissertation Grant, 2014 (Strategic Management Society)

*Winner:* COST-DIT Dissertation Proposal Award, 2012 (European International Business Academy)

University Grenoble Alpes, Grenoble, France

**M.A. Business Economics** (2008)

University of São Paulo, São Paulo, Brazil

**M.Sc. Management** (2009)

**B.A. Economics** (2006)

## RESEARCH INTERESTS

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Non-Market Strategy; Corporate Political Strategy; International Business; National Institutions and Strategy; Social Issues in Strategy; Corporate Strategy

## PUBLICATIONS

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Albino-Pimentel, J, P Dussauge & O El Nayal. *Intellectual property rights, non-market considerations and foreign R&D investments*. **Research Policy**, 2022.

Albino-Pimentel, J, J Oetzel, C Oh & N Poggioli. *Positive institutional changes through peace: The relative effects of peace agreements and non-market capabilities on FDI*. **Journal of International Business Studies**, 2021.

Georgallis, P, J Albino-Pimentel & N Kondratenko. *Jurisdiction shopping and foreign location choice: The role of market and nonmarket experience in the European solar energy industry*. **Journal of International Business Studies**, 2021.

Albino-Pimentel, J, P Dussauge & J M Shaver. *Firm non-market capabilities and the effect of supranational institutional safeguards on the location choice of international investments*. **Strategic Management Journal**, 2018.

- Featured at *The Conversation France* article “Investir à l'étranger : quand la politique devient un outil pour contrebalancer les risques”, December 1<sup>st</sup>, 2019.
- Featured at *Knowledge@HEC* article “How companies can offset the risks of foreign investments”, May 14<sup>th</sup>, 2019.

Albino-Pimentel, J, R Anand, & P Dussauge. *How do firm political connections impact foreign acquisitions? The effects of decision makers' political and firm embeddedness*. **Global Strategy Journal**, 2018.

- Recognized as one of the top 20 most read papers in *Global Strategy Journal* during 2017-2018.

Albino-Pimentel, J. *Three essays on the influence of political connections on firm international expansion strategy*. **AIB Insights**, Volume 17, Issue 2, 2017.

- Special issue of *AIB Insights* featuring articles based on the doctoral dissertations nominated for the Buckley & Casson Best Dissertation Award of the 2017 Academy of International Business Meeting.

## PAPERS UNDER REVIEW AND WORKING PAPERS

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Albino-Pimentel, J, K Bruijn, P Georgallis, A Kourula & H Teegen. *MNE-Civil society interactions: A systematic review and research agenda*. **Proposal accepted by Journal of International Business Studies**.

Albino-Pimentel, J, P Dussauge, L Mulotte & S Tallman. *Home-country global integration and the make-or-ally choice in globalized industries*. **Preparing for submission**.

Albino-Pimentel, J & A Jacqueminet. *The role of environmental considerations in international acquisition performance: A configurational perspective*. **Preparing for submission**.

- Winner of the Alan Rugman Young Scholar Award, Academy of International Business, 2021.
- Nominated as one of the best papers at the SMS annual conference in Minneapolis 2019.

Albino-Pimentel, J, B James & P Vaaler. *The hindering hand: Political connections and speed of financing in investment projects around the world*. **Preparing for submission**.

Mindruta, D, J Albino-Pimentel & G Hoetker. *Institutional opportunities and constraints for exploration and exploitation: A cross-country analysis*. **Preparing for submission**.

## RESEARCH IN PROGRESS

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Albino-Pimentel, J, R Durand, & P Dussauge. *Strategor*.

- English version of the leading Strategy textbook in France (the book is in its 9th edition in French and this expanded and revised English version is planned to be launched in the fall of 2022).

Albino-Pimentel, J & J M Shaver. *A French connection: The influence of political connections on international expansion strategy.*

Albino-Pimentel, J & R Krause. *Political power and board networks: When are politically connected directors more valuable for firms?*

Albino-Pimentel, J, A Jacqueminet & F Nieri. *Human rights violations and the performance of infrastructure projects.*

Albino-Pimentel, J & R Sawant. *Political connections, managerial and technical skills and innovation performance.*

## **AWARDS AND SCHOLARSHIPS**

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2021 | Alan Rugman Young Scholar Award | Academy of International Business

2021 | JIBS Best Reviewer Award | Journal of International Business Studies

2020 | JIBS Best Reviewer Award | Journal of International Business Studies

2020 | STR Membership Engagement Committee | Academy of Management STR Division

2019 | Top 20 most read papers in Global Strategy Journal | Strategic Management Society

2018 | Elected Representative-at-Large for the Global Strategy Interest Group | Strategic Management Society

2017 | Finalist IM Division Best Dissertation Award | Academy of Management

2017 | Finalist Emerald Best International Dissertation Award | Academy of Management

2017 | Finalist Buckley & Casson Best Dissertation Award | Academy of International Business

2014 | SRF Dissertation grant | Strategic Management Society

2014 | Society and Organizations Research Center grant | HEC Paris

2014 | Grant for research visit at Carlson School | HEC Paris

2013 | Best doctoral thesis proposal | 4th COST-EIBA/ EIASM Doctoral Think Tank

2013 | Training school grant | 4th COST-EIBA/ EIASM Doctoral Think Tank

2011-2015 | Full Scholarship for PhD studies | HEC Paris

2008-2009 | Full scholarship for MSc studies | Brazilian Ministry of Education

2007-2008 | Eiffel Academic Excellence Scholarship | French Government

2008 | Ranked first | MA Business Economics | University of Grenoble

2006 | Top 0.03% percentile | Brazilian Examinations for Graduate Studies in Management

## **TEACHING EXPERIENCE**

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### **Copenhagen Business School, Denmark**

#### *Master's programs*

“Global Innovation Strategies” | 2021

“Global Strategy: Managing Risks and Seizing Opportunities in a Turbulent World” | 2021 (4.9/5.0)

“Global Strategy: Managing Risks and Seizing Opportunities in a Turbulent World” | 2020 (4.9/5.0)

“Readings in Corporate Political Strategy” | 2020

### **University of South Carolina, Columbia, USA**

#### *Ph.D. program*

“International Business I” | 2019 (5.0/5.0)

#### *PMBA program*

“Business in Europe” | 2020 (4.7/5.0)

Study abroad class in Colombia “Exploring Global Business” | 2020 (4.65/5.00)

Study abroad class in Brazil “Exploring Global Business” | 2018 (4.18/5.00)

*Undergraduate program*

“Globalization and Business” | 2020 (4.85 & 4.81), 2019 (4.94 & 4.58/5.0), 2018 (4.91 & 4.60/5.00), 2017 (4.26/5.0)

**Audencia Nantes School of Management, Nantes, France**

*Master's in Consulting*

“Consulting in International Business” | 2012-2013

**Linyi University, Linyi, China**

*Undergraduate Program*

“Organizational Behavior” | 2010-2011

“South American Economy” | 2010-2011

**INVITED PRESENTATIONS**

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- University of Pennsylvania, Department of Management, Philadelphia, PA, USA, 2022 (scheduled).
- Grenoble EM, Grenoble, France, 2022 (scheduled).
- University of South Carolina, Department of International Business, Columbia, SC, USA, 2021 (virtually).
- Iowa State University, Department of Management and Entrepreneurship, Ames, IA, USA, 2021 (virtually).
- Texas Christian University, Department of Management & Leadership, Fort Worth, TX, USA, 2021 (virtually).
- George Washington University, Department of Strategic Management and Public Policy, Washington D.C., USA, 2021 (virtually).
- HEC Lausanne, Department of Strategy, Lausanne, Switzerland, 2019.
- IE Business School, Department of Strategy, Madrid, Spain, 2019.
- Copenhagen Business School, Department of Strategy and Innovation, Copenhagen, Denmark, 2019.
- RSM, Erasmus University, Department of Strategy, Rotterdam, the Netherlands, 2019.
- Nova SBE, Department of Management, Lisbon, Portugal, 2019.
- HEC Montreal, Department of International Business, Montreal, Canada, 2019.
- ITAM, Department of Business Administration, Mexico City, Mexico, 2019.
- FGV EAESP, Sao Paulo School of Business Administration, Graduate School, Sao Paulo, Brazil, 2019.
- BI Norwegian Business School, Department of Strategy and Entrepreneurship, Oslo, Norway, 2018.
- Copenhagen Business School, Department of Strategy and Innovation, Copenhagen, Denmark, 2018.
- Baruch College, City University of New York, Department of Marketing and International Business, New York, USA, 2017.
- Bocconi University, Department of Management and Organization, Milan, Italy, 2015.
- Cranfield University, Department of Strategy, Cranfield, United Kingdom, 2015.
- Catolica Lisbon Business School, Department of Economics and Management, Lisbon, Portugal, 2015.
- University of Western Australia, Department of Management and Organization, Perth, Australia, 2015.
- University of Melbourne, Department of Management, Melbourne, Australia, 2015.
- University of Calgary, Department of Strategy and International Business, Calgary, Canada, 2015.
- University of South Carolina, Department of International Business, Columbia, SC, USA, 2015.
- HEC Montreal, Department of International Business, Montreal, Canada, 2015.
- HEC Paris, Department of Strategy, Jouy en Josas, France, 2015.

**CONFERENCE PRESENTATIONS & PANELS**

(\*presented by co-author)

**Albino-Pimentel, J.**, A Jacqueminet. The Role of Environmental Considerations on International Acquisition Performance: A Configurational Perspective.

- Academy of Management Annual Meeting, August 2021.
- Academy of International Business Annual Meeting, 2021.

**Albino-Pimentel, J.**, B Groggaard & V Scalera. Global Strategy Paper Development Workshop (PDW co-chair and organizer)

- Strategic Management Society Annual Conference, Virtual Conference, October 2020 (scheduled).

**Albino-Pimentel, J.** et al. Writing an Award-Winning Dissertation: Advice from Prior IM Division Dissertation Award Finalists (panelist)

- Academy of Management Annual Meeting, Virtual Meeting, August 2020.

**Albino-Pimentel, J.** The Interplay of Non-Market and Competitive Strategy: Creating and Capturing Value at the Interface of Market and Non-Market Environments (session chair)

- Strategic Management Society Annual Conference, Minneapolis, USA, October 2019.

**Albino-Pimentel, J** & A Jacqueminet. Global Environmental Regulations: The Way Forward? (panel co-chair)

- Academy of Management Annual Meeting, Boston, USA, August 2019.
- Academy of International Business Annual Meeting, Copenhagen, Denmark, June 2019.

**Albino-Pimentel, J**, J Oetzel, C Oh & N Poggioli. Signaling calm after conflict: Multinational investment in post-conflict environments.

- Strategic Management Society Annual Conference\*, Paris, France, September 2018.

**Albino-Pimentel, J**, & P Vaaler. The hindering hand: Political connections and speed of financing in investment projects around the world.

- Academy of Management Annual Meeting, Chicago, USA, August 2018.
- Academy of International Business Annual Meeting, Minneapolis, USA, June 2018.
- Frontiers in International Business Conference, Columbia, SC, USA, February 2018.
- Academy of International Business Annual Meeting, New Orleans, USA, June 2016 (preliminary version).

**Albino-Pimentel, J**, P Dussauge, & L Mulotte. The influence of home-country ties on alliance formation: Evidence from the aircraft manufacturing industry (1944-2000).

- European Academy of Management Annual Conference\*, Reykjavik, Iceland, June 2018.
- Academy of Management Annual Meeting, Atlanta, USA, August 2017.
- Academy of International Business Annual Meeting, Dubai, UAE, June 2017.

**Albino-Pimentel, J**, R Anand, & P Dussauge. "How do firm political connections impact foreign acquisitions? The effects of decision makers' political and firm embeddedness"

- Strategic Management Society Annual Conference\*, Berlin, Germany, October 2016.
- European International Business Academy Annual Conference\*, Vienna, Austria, December 2016.

**Albino-Pimentel, J** & J M Shaver. "The Effect of Political Connections on International Expansion Strategy: Evidence from French Firms, 2003-2012"

- Society and Organizations Research Day, HEC Paris, Jouy en Josas, France, May, 2016.
- Strategic Management Society Annual Conference, Denver, USA, October 2015.
- Academy of Management Annual Meeting, Vancouver, Canada, August 2015.
- Academy of International Business Annual Meeting, Bengaluru, India, June 2015.

- JIBS Paper Development Workshop, Bengaluru, India, June 2015.
- Trans-Atlantic Doctoral Conference, London Business School, London, UK, May 2015.

**Albino-Pimentel, J**, P Dussauge, & J M Shaver. "The Effects of Diplomacy, Institutions and Political Connections on Firms' Choice of FDI Location"

- Academy of Management Annual Meeting, Vancouver, Canada, August 2015.
- Academy of International Business Annual Meeting, Bengaluru, India, June 2015.
- Academy of Management Annual Meeting, Philadelphia, USA, August 2014 (preliminary version).
- Academy of International Business Annual Meeting, Vancouver, Canada, June 2014 (preliminary version).
- Chamonix EM-Lyon Ph.D. Seminar, Chamonix, France, March, 2014 (preliminary version).

James, B, **J Albino-Pimentel**, & P Vaaler. "Legal strategies for managing large project dispute resolution: International, national and private components and combinations"

- Professional Development Workshop on "The Governance of Large Projects", Academy of Management Annual Meeting\*, Vancouver, Canada, August 2015.

Mindruta, D, **J Albino-Pimentel**, & G Hoetker. "Institutional opportunities and constraints for exploration and exploitation: A cross-country analysis"

- European Academy of Management Annual Conference\*, Reykjavik, Iceland, June 2018.
- The DRUID Society Conference\*, Copenhagen, Denmark, May 2014.
- Strategic Management Society Annual Conference, Atlanta, USA, September 2013.

## **PROFESSIONAL CONSORTIA**

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2019 *IM Junior Faculty Consortium*, Academy of Management Annual Meeting, Boston, USA, August 2019.

2018 *IM Junior Faculty Consortium*, Academy of Management Annual Meeting, Chicago, USA, August 2018.

2015 INSEAD Ph.D. Camp in Corporate Strategy, INSEAD, Fontainebleau, France, September 2015.

2015 *BPS Dissertation consortium*, Academy of Management Annual Meeting, Vancouver, Canada, August 2015.

2014 *IM Doctoral consortium*, Academy of Management Annual Meeting, Philadelphia, USA, August 2014.

2014 *AIB Doctoral consortium*, Academy of International Business Annual Meeting, Vancouver, Canada, June 2014.

2013 *4th COST-EIBA/ ELASM Doctoral Think Tank*, European International Business Academy Annual Conference, Winner of best doctoral proposal award, Bremen, Germany, December 2013.

2012-2014 *Nordic Research School of International Business*, BI Norwegian Business School (Oslo, Norway, February 2014), Hanken School of Economics (Helsinki, Finland, November 2013), University of Uppsala (Uppsala, Sweden, September 2013), Copenhagen Business School (Copenhagen, Denmark, May 2013), Leeds University Business School (Leeds, UK, February 2013), and Aalto University (Helsinki, Finland, October 2012).

2013 *Medici Summer School*, "Internationalization Strategies: Old Questions, New Contexts", organized by HEC Paris, NYU and U Bologna, Florence, Italy, June 2013.

## **SERVICE**

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### **University of South Carolina**

Member of the Business School Committee on Business Analytic | 2022-present

Member of IB Cohort Student Recruitment Committee | 2022-present

Faculty Director IBA Cohort Program (USC & Universidad de Chile) | 2018-2020

Member of the Steering Committee for Latin America | 2017-2020

Mentor of Top Carolina Scholar | 2017-2020  
Maxcy College Faculty Fellow | 2017-2020  
Supervisor of Honors College Thesis | 2018-2020

### **Copenhagen Business School**

Spring Seminar Series Organizer | 2021  
Bachelor and Master Theses Supervisor | 2020-2021  
CEMS Company Project Advisor | 2021

### **Strategic Management Society**

Representative at large | Global Strategy Interest Group | since 2018  
Writer | SMS Blog | since 2018

### **Editorial Review Boards**

Business & Society | since 2019  
Multinational Business Review | since 2018  
Journal of International Business Policy | since 2017  
Journal of International Business Studies | since 2015

### **Journal Reviews**

Strategic Management Journal  
Academy of Management Journal  
Organization Science  
Strategy Science  
Journal of International Business Studies  
Journal of Management Studies  
Global Strategy Journal  
Journal of World Business  
Business & Society  
RAUSP Management Journal  
Review of Industrial Organization  
Business Research Quarterly  
M@n@gement

### **Conference Reviews**

Academy of International Business Annual Meeting  
Academy of Management Annual Meeting  
Strategic Management Society Annual Conference

### **HEC Paris**

Elected Ph.D. students representative | 2011-2013

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## **PROFESSIONAL MEMBERSHIPS**

Academy of International Business | since 2013  
Academy of Management | since 2014

European International Business Academy | since 2013  
GREGHEC (French National Research Center at HEC) | 2012-2016  
Strategic Management Society | since 2013  
Society and Organizations Research Center | since 2012

## OTHER EXPERIENCE

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HEC Paris, Paris, France

**Teaching Assistant** for Kristina Dahlin | MBA class in Corporate Strategy (2012)  
**Teaching Assistant** for Denisa Mindruta | MSc class in Strategy (2013)  
**Research Assistant** for Pierre Dussauge | Case study for executive education (2012)  
**Research Assistant** for Denisa Mindruta | Data collection and analysis (2012)  
**Supervisor** | MSc in IB (CEMS) and MSc in Strategic Management (since 2012)

FIA Business School, São Paulo, Brazil

**Teaching Assistant** | MBA in HRM (2007-2011)  
**Research consultant** | Environmental and labor issues in Chinese SOEs (2010-2011)

Embassy of Brazil, Beijing, China

**Trainee** | Assistance to Brazilian firms doing or planning to do business in China (2008)

LCA Consultants, São Paulo, Brazil

**Trainee** | Demand forecasting, market estimation, and marketing data analyses for many industrial sectors (2006-2007)

## OTHER SKILLS

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**Languages:** Portuguese (native), English (fluent), French (fluent), Spanish (advanced), Chinese (advanced beginner); Italian (advanced beginner), Danish (beginner)

**Softwares:** STATA, fsQCA

## REFERENCES

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### **Pierre Dussauge**

Professor of Strategic Management  
HEC Paris  
[dussauge@hec.fr](mailto:dussauge@hec.fr)

### **J. Myles Shaver**

Professor of Strategic Management  
Carlson School of Management  
University of Minnesota  
[mshaver@umn.edu](mailto:mshaver@umn.edu)

### **Paul Vaaler**

Professor of Strategic Management  
Law School  
Carlson School of Management  
University of Minnesota  
[vaal0001@umn.edu](mailto:vaal0001@umn.edu)

### **Jennifer Oetzel**

Professor  
Kogod School of Business  
American University  
[oetzelj@american.edu](mailto:oetzelj@american.edu)