

Philip Brookins (updated on Jan 4, 2024)

University of South Carolina

Department of Economics

Darla Moore School of Business

philip.brookins@moore.sc.edu

CURRENT POSITIONS

- Associate Professor, Department of Economics, University of South Carolina (2023–present)
- BPF Dean’s Fellow (2022-present)

PREVIOUS POSITIONS

- Assistant Professor, Department of Economics, University of South Carolina (2019–2023)
- Senior Research Fellow, Max Planck Institute for Research on Collective Goods (2016–2019)
- Visiting Fellow, Laboratory for Innovation Science at Harvard (2017–2020)

RESEARCH INTERESTS

- Applied Microeconomic Theory
- Personnel Economics
- Experimental Economics

EDUCATION

- Florida State University
- Ph.D. Economics (May 2016)
- M.S. Economics (May 2013)
- B.S. Mathematics and B.S. Economics (May 2011)

EDITORIAL BOARD

- 2022–present: *Research–Technology Management*

PUBLICATIONS

- Brookins, P., Jindapon, P. "Contest divisioning." *Review of Economic Design*, forthcoming.
- Brookins, P., Jindapon, P. "Risk preference heterogeneity in group contests." *Journal of Mathematical Economics*, 95, 102499, 2021.
- Brookins, P., Ryvkin, D., Smyth, A. "Indefinitely repeated contests: An experimental study." *Experimental Economics*, 24, 1390-1419, 2021.
- Boosey, L., Brookins, P., Ryvkin, D. "Information disclosure in contests with endogenous entry: An experiment." *Management Science*, 66(11), 5128-5150, 2020.
- Boosey, L., Brookins, P., Ryvkin, D. "Contests between groups of unknown size." *Games and Economic Behavior*, 113, 756-769, 2019.
- Brookins, P., Ryvkin, D. "Equilibrium existence in group contests." *Economic Theory Bulletin*, 4(2), 265-276, 2016.
- Brookins, P., Lightle, J., Ryvkin, D. "Sorting and communication in weak-link group contests." *Journal of Economic Behavior and Organization*, 152, 64-80, 2018.
- Boosey, L., Brookins, P., Ryvkin, D. "Contests with group size uncertainty: Experimental evidence." *Games and Economic Behavior*, 105, 212-229, 2017.
- Brookins, P., Lightle, J., Ryvkin, D. "An experimental study of sorting in group contests." *Labour Economics*, 35, 16-25, 2015.
- Brookins, P., Lightle, J., Ryvkin, D. "Optimal sorting in group contests with complementarities." *Journal of Economic Behavior and Organization*, 112, 311-323, 2015.
- Brookins, P., Lucas, A., Ryvkin, D. "Reducing within-group overconfidence through group identity and between-group confidence judgments." *Journal of Economic Psychology*, 44, 1-12, 2014.
- Brookins, P., Ryvkin, D. "An experimental study of bidding in contests of incomplete information." *Experimental Economics*, 17(2), 245-261, 2014.

WORKING PAPERS

- Group size uncertainty in common-pool resource dilemmas (with Weston Watts).
- Playing games with GPT: What can we learn about a large language model from canonical strategic games? (with Jason DeBacker).
- Sequential contests with incomplete information: Theory and experimental evidence (with Alexander Matros and Foteini Tzachrista).
- Stochastic-share contests (with Andrew Smyth).
- Peer information and risk-taking under competitive and non-competitive pay schemes (with Jennifer Brown and Dmitry Ryvkin).
- Disclosure in group contests (with Luke Boosey and Dmitry Ryvkin).

- Self-chosen goals, incentives, and effort (with Sebastian J. Goerg and Sebastian Kube).

REFEREING FOR

Bulletin of Economic Research, Econometrica, Economic Inquiry, Economic Theory, Experimental Economics, Economics (Open Access), Games, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Economic Psychology, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of Public Economic Theory, Management Science, Research-Technology Management, Review of Industrial Organization, Scandinavian Journal of Economics, Social Choice and Welfare, Theory and Decision, Theoretical Economics Letters

ADVISING

Graduate Students

- Matthew Harvey (committee member)
- Eren Bilen (committee member)
- Vasudha Chopra (committee member; University of Tennessee)
- Foteini Tzachrista (co-chair)

Undergraduate Students

- Riley Nicosia (Capstone research project advisor)
- Weston Watts (Honors SURF grant advisor)
- Cole Berger (Honors Thesis advisor)
- Grant Brown (Honors Thesis advisor)